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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1989

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Monterey Institute of International Studies
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
University of Redlands
Saint Mary's College
San Diego State University
University of San Francisco
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 5, 1989, through May 1, 1989) and cumulatively (September 1, 1988, and May 1, 1989).

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	138	1425	$25414	$25594	$27000	$25996	$22500	284	4345	$24399	$25398	$26500	$25000	$20400
BUSINESS ADMIN (INCL MGMT	10	386	22390	22236	*	*	*	33	880	22150	22326	25500	22000	18000
DISTRIBUTION MANAGEMENT	+	19	+	26207				+	60	+	24858			
ECONOM & FINANCE (BANKING	29	731	21262	25148	27000	22000	14400	55	1383	21484	24654	24996	22000	15600
HOTEL/RESTAURANT MGMT	+	44	+	19813				8	113	20000	19809	*	*	*
HUMAN RSRCS (incl LABOR R	+	45	+	22110				9	92	21842	22199	*	*	*
MANAGEMENT INFO SYSTEMS	2	118	24462	26142	*	*	*	6	400	26808	26949	*	*	*
MARKETING/MARK MGMT (RESR	26	420	20622	22581	26400	20000	15000	86	1027	21197	22485	26000	21000	16800
REAL ESTATE	3	9	20000	24456	*	*	*	5	16	19800	23489	*	*	*
COMMUNICATIONS														
ADVERTISING	4	29	21129	19390	*	*	*	4	46	21129	19166	*	*	*
COMMUNICATIONS	2	122	25250	20978	*	*	*	11	207	23009	20638	*	*	*
JOURNALISM	3	34	22267	18998	*	*	*	8	71	21425	18765	*	*	*
TELECOMMUN/BROADCASTING	1	5	20000	17800	*	*	*	1	21	20000	17956	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	26	117	23606	20066	27577	24000	20950	26	225	23606	19102	27577	24000	20950
PRE-ELEMENTARY EDUCATION	+	4	+	19050				+	9	+	16481			
PHYSICAL EDUCATION	1	12	27000	19857	*	*	*	3	22	28200	19471	*	*	*
SPECIAL EDUCATION	1	33	23883	19798	*	*	*	1	58	23883	19797	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	13915				+	19	+	17838			
TEXTILES & CLOTHING	+	+	+	+				+	36	+	18860			
MERCHANDISING MANAGEMENT	+	18	+	19133				4	33	19275	19606	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	19	22000	21739	*	*	*	2	33	22000	21036	*	*	*
LETTERS (incl English, Li	8	50	22713	20473	*	*	*	13	100	21623	19922	*	*	*
VISUAL & PERFORMING ARTS	+	12	+	19380				4	33	14790	17226	*	*	*
HUMANITIES - OTHER	6	30	24700	24112	*	*	*	12	69	22517	23013	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	15	+	22280				1	38	22000	21291	*	*	*
HISTORY	+	17	+	21363				1	37	19800	21092	*	*	*
POLITICAL SCIENCE/GOVT	1	61	21500	22510	*	*	*	6	97	20817	21941	*	*	*
PSYCHOLOGY	5	66	16360	18687	*	*	*	10	132	17918	18518	*	*	*
SOCIOLOGY	+	15	+	18942				4	40	23300	19961	*	*	*
SOCIAL SCIENCES-OTHER	2	36	23754	21797	*	*	*	2	70	23754	20380	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	76	28020	29523	*	*	*	13	231	28794	29370	*	*	*
AGRICULTURAL	+	2	+	25210				1	16	15360	24840	*	*	*
ARCHITECTURAL	+	5	+	25988				4	19	21039	25327	*	*	*
BIOENGINEERING & BIOMEDIC	+	6	+	27494				+	16	+	27931			
CHEMICAL	1	540	35000	32913	*	*	*	5	1325	32548	32913	*	*	*
CIVIL	3	243	29448	26529	*	*	*	31	656	27260	26340	29496	27492	24400
COMPUTER	1	89	30000	29974	*	*	*	3	216	30592	29946	*	*	*
ELECTRICAL/ELECTRONIC	13	738	29683	30710	*	*	*	74	1972	30271	30471	34272	31486	24352

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	+	180	+	$29889				5	447	$27420	$29674	*	*	*
MECHANICAL	11	665	$27938	30626	*	*	*	49	1937	28738	30468	$32640	$29040	$24000
METALLURGICAL	+	114	+	31080				1	167	31932	30599	*	*	*
MINING (INCL GEOLOGICAL)	+	9	+	28156				+	18	+	26435			
NUCLEAR	+	14	+	30961				+	30	+	31066			
PETROLEUM	+	34	+	34268				1	102	38100	33026	*	*	*
TEXTILE	+	+	+	+				+	3	+	27333			
ENGINEERING TECHNOLOGY	+	116	+	28546				15	313	28978	28384	*	*	*
INDUSTRIAL TECHNOLOGY	6	24	27493	27716	*	*	*	11	65	27609	26614	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	8	+	23525				4	35	20358	22590	*	*	*
ANIMAL SCIENCES	+	1	+	24000				+	13	+	19008			
PLANT SCIENCES	+	+	+	+				+	6	+	18547			
NATURAL RESOURCES	+	4	+	22625				1	6	22800	22383	*	*	*
OTHER AGRICULTURAL SCIENC	+	17	+	21587				+	44	+	21048			
COMPUTER SCIENCE														
COMPUTER SCIENCE	16	362	28550	28682	*	*	*	56	824	29100	28297	33600	29440	24000
COMPUTER PROGRAMMING	+	58	+	30065				+	87	+	28738			
INFORMATION SCIENCES & SY	1	86	23500	27313	*	*	*	6	221	28417	26590	*	*	*
SYSTEMS ANALYSIS	+	8	+	28949				+	16	+	28762			
HEALTH SCIENCES														
ALLIED HEALTH	+	5	+	20700				+	50	+	23606			
HEALTH SCIENCES	+	3	+	29000				+	27	+	20272			
NURSING	+	11	+	27212				6	103	25454	23617	*	*	*
PHARMACY	+	9	+	30241				+	75	+	35388			
SCIENCES														
ACTUARIAL	+	19	+	30579				+	27	+	30382			
ARCHITECTURAL & ENVIRONME	1	5	48000	23480	*	*	*	10	19	26096	24143	*	*	*
BIOLOGICAL	2	19	20850	22486	*	*	*	2	36	20850	20654	*	*	*
CHEMISTRY	1	24	33972	24709	*	*	*	1	88	33972	27989	*	*	*
GEOLOGY & GEOLOGICAL SCI	2	11	30000	23918	*	*	*	2	16	30000	23641	*	*	*
MATHEMATICS	1	73	27480	27984	*	*	*	7	151	27703	26755	*	*	*
PHYSICS	+	8	+	24975				+	16	+	25784			
OTHER PHYSICAL & EARTH SC	2	3	21900	22742	*	*	*	3	14	20600	22674	*	*	*
TOTALS	337	7484						910	19119					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	121	1183	$25650	$26046	$27000	$26000	$24000	223	3671	$24749	$25728	$26500	$25000	$21000
ACCOUNTING (PRIVATE)	19	286	23997	23274	*	*	*	56	787	24289	23707	25800	24700	21000
COMMERCIAL BANKING (CNSMR	4	78	15750	21032	*	*	*	7	142	19371	21381	*	*	*
COMMERCIAL BANKING (LENDG	+	53	+	23094				3	118	16000	22624	*	*	*
INVESTMT BANKING (CORP FN	+	31	+	28198				1	48	22500	27336	*	*	*
INVESTMT BANKNG (M & A)	+	21	+	29538				+	26	+	29250			
INVESTMT BANKG (REAL EST)	1	7	24000	30257	*	*	*	1	12	24000	25025	*	*	*
INVESTMT BANKG (SALES & T	+	10	+	21970				+	19	+	22669			
FINANCIAL/TREASURY ANALYS	7	212	24700	25918	*	*	*	25	422	21980	25548	26400	22000	18000
PORTFOLIO MGMT/BROKERAGE	+	35	+	22509				2	54	23250	22880	*	*	*
UNDERWRITING	4	41	23750	20991	*	*	*	7	75	22354	20936	*	*	*
MARKETING														
ADVERTISING	1	17	16800	21700	*	*	*	1	33	16800	19786	*	*	*
BRAND/PRODUCT MANAGEMENT	4	75	22900	22754	*	*	*	17	181	21519	23567	*	*	*
BUYER/MERCHANDISING	5	91	21560	23160	*	*	*	14	272	22108	22466	*	*	*
MARKET RESEARCH	3	44	23400	24031	*	*	*	7	86	23681	23811	*	*	*
SALES	42	474	20564	22599	26000	20200	16800	82	1121	21637	22957	28200	20700	16800
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20700				1	24	15360	22390	*	*	*
MEDIA PLANNING	+	+	+	+				1	13	29400	20504	*	*	*
ON-AIR REPORTING	+	2	+	13500				+	4	+	15750			
PRODUCTION	1	9	24000	27493	*	*	*	1	26	24000	22662	*	*	*
PUBLIC RELATIONS	1	21	23500	21114	*	*	*	5	62	20220	19970	*	*	*
WRITING / EDITING	+	40	+	18582				1	64	18000	17855	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	7	+	20383				1	24	15000	19099	*	*	*
FINANC,TAXA, MONETARY POL	2	10	24500	23851	*	*	*	8	37	21472	21868	*	*	*
ECONOMIC PROGRAMS	+	6	+	21100				+	13	+	19990			
LAW ENFORCEMENT	+	11	+	20375				6	36	21117	20864	*	*	*
MILITARY	+	15	+	21074				+	76	+	21344			
NATIONAL SECURITY	+	1	+	19493				+	10	+	23430			
URBAN / REGIONAL PLANNING	+	4	+	19942				2	14	24240	23020	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	36	16800	19260	*	*	*	5	92	22920	21871	*	*	*
COUNSELING	+	19	+	17191				3	38	18792	17189	*	*	*
FUNDRAISING / DEVELOPMENT	+	2	+	21450				+	3	+	22133			
SOCIAL WORK	+	13	+	14795				+	30	+	16698			
ENGINEERING														
BIOENGINEERING	+	9	+	30010				+	45	+	30944			
DESIGN / CONSTRUCT	10	479	30308	28566	*	*	*	44	1317	28048	28582	32400	27582	24400
ENVIRONMENTAL/SANITATION	+	46	+	28644				15	139	28219	28460	*	*	*
MANUFACTURING/INDUSTRIAL	13	648	29766	30706	*	*	*	60	1959	29887	30623	34000	29922	25580
SYSTEMS / PROGRAMMING	2	130	28600	30549	*	*	*	5	267	27680	30169	*	*	*
POWER SYSTEMS	1	99	32400	30204	*	*	*	10	237	33328	30193	*	*	*
SOFTWARE DESIGN & DEVELOP	1	145	42000	30161	*	*	*	10	309	32111	29951	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	1	82	$30120	$30356	*	*	*	7	201	$28574	$30481	*	*	*
RESEARCH & DEVELOPMENT	3	279	31840	31408	*	*	*	16	606	30290	31105	*	*	*
TESTING	2	87	22300	28775	*	*	*	19	220	29458	28812	*	*	*
PROCESS ENGINEERING	7	532	27089	32182	*	*	*	20	1271	29646	32125	$35000	$29950	$23400
OTHER ENGINEERING	4	231	28350	31155	*	*	*	13	654	29338	30628	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	281	30014	27961	*	*	*	22	679	27608	27441	30720	28050	24000
INFORMATION SYSTEMS	1	108	32500	26910	*	*	*	8	319	32585	26822	*	*	*
SYSTEMS ANALYSIS & DESIGN	5	178	22780	28633	*	*	*	16	371	27008	28203	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	42	+	30314				+	66	+	29068			
AGRICULTURE/NAT'L RESOURC	+	14	+	21108				1	63	25200	21280	*	*	*
ARCHITECTURE	1	3	48000	26467	*	*	*	14	24	24651	23486	*	*	*
CONSULTING	+	335	+	27902				4	690	24575	27897	*	*	*
HUMAN RESRCS /INDUS RELS	1	41	18000	21244	*	*	*	6	113	20552	22050	*	*	*
MANAGEMENT TRAINEE	21	586	21429	22480	$22800	$21600	$19000	86	1208	20498	21980	23000	20362	15600
MATH/STATISTICIANS	+	17	+	28095				1	31	27000	25409	*	*	*
NURSES / PERSONAL CARE	+	15	+	27486				6	104	25454	23807	*	*	*
OTHER HEALTH RELATED (EX	+	28	+	23243				+	178	+	27182			
PARALEGAL	+	3	+	22667				+	6	+	21737			
PERFORMING ARTS (ENTERTAI	+	+	+	+				1	3	17000	15000	*	*	*
RESEARCHERS NON-TECHNICAL	2	9	16550	22621	*	*	*	3	18	21700	23463	*	*	*
RESEARCHERS - TECHNICAL	+	8	+	19924				+	19	+	19975			
TEACHING	39	185	24111	20178	28080	24000	20916	43	369	24035	19299	28000	24000	20950
TOTALS	337	7484						910	19119					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 4 MAY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	.16	77	$29536	$28473	*	*	*	16	274	$29536	$28659	*	*	*
MBA--NON-TECH	+	245	+	33931				+	426	+	33831			
MBA--TECH	+	68	+	37019				+	124	+	38337			
MS-BUSINESS	4	7	28800	28225	*	*	*	4	25	28800	29547	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				+	1	+	30900			
ECONOMICS & FINANCE (BANK	6	10	28992	31865	*	*	*	6	58	28992	35130	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	8	+	31738				+	13	+	30415			
MANAGEMENT INFORMATION SY	+	7	+	27014				+	24	+	29753			
MARKETING/MKTNG MGT (RESE	4	6	28375	29250	*	*	*	4	21	28375	30990	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	18000				+	3	+	26000			
JOURNALISM	+	1	+	22400				+	1	+	22400			
EDUCATION														
EDUCATION ADMINISTRATION	1	2	39000	33500	*	*	*	1	7	39000	23614	*	*	*
ELEMENTARY EDUCATION	+	4	+	22844				+	12	+	22983			
PHYSICAL EDUCATION	+	1	+	12000				+	1	+	12000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	3	+	19667				+	9	+	21609			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	3	+	15000				+	4	+	17000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	+	3	+	28102				+	5	+	28541			
PSYCHOLOGY	2	6	31200	29400	*	*	*	2	11	31200	26309	*	*	*
SOCIOLOGY	+	1	+	18358				+	3	+	24119			
SOCIAL SCIENCES - OTHER	+	2	+	24402				+	8	+	23705			

continued

WCPA REGIONAL Report No. 4 MAY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	$34841				+	20	+	$33969			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	1	+	38000				+	5	+	34506			
CHEMICAL	+	50	+	35784				+	104	+	35970			
CIVIL	1	22	$30000	32157	*	*	*	1	80	$30000	30444	*	*	*
COMPUTER	+	26	+	38607				+	57	+	36976			
ELECTRICAL/ELECTRONIC	1	156	16320	36531	*	*	*	1	316	16320	36056	*	*	*
INDUSTRIAL	+	15	+	33870				+	45	+	34763			
MECHANICAL	5	91	30920	35347	*	*	*	6	217	33709	35199	*	*	*
METALLURGICAL	+	24	+	35035				+	44	+	34695			
MINING & MINERAL	+	+	+	+				+	6	+	31257			
NUCLEAR	+	2	+	33500				+	3	+	34733			
PETROLEUM	+	5	+	35920				+	23	+	38475			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	5	+	25920				+	9	+	26590			
HEALTH SCIENCES	1	4	21000	21250	*	*	*	1	11	21000	21624	*	*	*
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	2	+	22400			
ARCHITECTURAL & ENVIRONME	+	1	+	24000				+	1	+	24000			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	+	6	+	31637				+	24	+	32654			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	42	32400	36398	*	*	*	3	115	34250	35813	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	12	+	33347				+	38	+	31181			
MATHEMATICS (INCL ACTUARI	1	5	30000	33969	*	*	*	2	18	30522	30782	*	*	*
PHYSICS	+	3	+	29408				+	5	+	29848			
POLYMER	+	2	+	41750				+	6	+	34137			
TOTALS	43	932						47	2189					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	1	134	$21000	$41408	*	*	*
MBA--TECH	+	45	+	43662			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	179	+	43557			
MBA--TECH	+	78	+	44088			
OVER 4 YEARS							
MBA--NON-TECH	5	129	35260	42788	*	*	*
MBA--TECH	1	50	35000	45416	*	*	*
TOTALS	7	615					

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	1	315	$21000	$42556	*	*	*
MBA--TECH	+	98	+	45674			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	1	349	19430	44012	*	*	*
MBA--TECH	+	171	+	47402			
OVER 4 YEARS							
MBA--NON-TECH	5	303	35260	44390	*	*	*
MBA--TECH	1	130	35000	48771	*	*	*
TOTALS	8	1366					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$50333				+	3	+	$50333			
COMPUTER & INFOR SCIENCES	1	1	$46000	46000	*	*	*	2	5	$50500	50100	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	39500				+	9	+	36844			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	1	+	26000				+	2	+	23000			
FOREIGN LANGUAGES	+	1	+	26000				+	1	+	26000			
PSYCHOLOGY	+	+	+	+				+	4	+	32500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	1	1	52000	52000	*	*	*	2	8	51590	50873	*	*	*
CHEMICAL	1	55	46800	48322	*	*	*	1	96	46800	47663	*	*	*
CIVIL	3	3	42700	42700	*	*	*	3	5	42700	38100	*	*	*
COMPUTER	+	+	+	+				+	2	+	52500			
ELECTRICAL/ELECTRONIC	1	7	65000	52238	*	*	*	1	22	65000	47237	*	*	*
MECHANICAL	+	2	+	49850				+	5	+	46060			
METALLURGICAL	+	13	+	50494				+	16	+	49853			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	30000				+	2	+	36700			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	5	83	42960	43747	*	*	*	5	109	42960	43618	*	*	*
GEOLOGICAL SCIENCES	2	2	37250	37250	*	*	*	2	6	37250	34729	*	*	*
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	4	9	43000	42910	*	*	*	4	16	43000	42712	*	*	*
POLYMER	+	6	+	44867				+	8	+	44375			
TOTALS	18	191						20	319					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	24893 209 32000/21700			24999 4					24000 2
BUSINESS ADMIN (INCL MGMT	25245 4			15000 1		22500 1	22710 2		23750 2
ECONOM & FINANCE (BANKING	25101 4			21146 13		21600 1			18650 10
HUMAN RSRCS (incl LABOR R							24000 1		
MANAGEMENT INFO SYSTEMS								28500 1	
MARKETING/MARK MGMT (RESR	26000 1	20000 1		17400 3	24000 1	22000 2	25782 2		21320 5
COMMUNICATIONS									22000 1
JOURNALISM						18000 1			19000 1
LETTERS (incl English, Li				22200 1					19000 1
VISUAL & PERFORMING ARTS				16800 1				10000 1	
HUMANITIES - OTHER									22000 1
POLITICAL SCIENCE/GOVT									21000 1
SOCIOLOGY						19200 1			
AGRICULTURAL			15360 1						
ARCHITECTURAL			21039 4						
CIVIL								28572 1	
MECHANICAL								30000 1	
INDUSTRIAL TECHNOLOGY		23400 1							
AGRIBUSINESS					18480 1				
COMPUTER SCIENCE				24000 1		36500 1	26829 7		
INFORMATION SCIENCES & SY	22500 1								
ARCHITECTURAL & ENVIRONME			26096 10						
GEOLOGY & GEOLOGICAL SCI							28000 1	32000 1	

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING					24225 4			24000 1	23800 1
BUSINESS ADMIN (INCL MGMT			22100 2		21225 8	16800 1		15000 1	18000 1
ECONOM & FINANCE (BANKING	22000 1		22500 4		22900 5		21600 1		
HOTEL/RESTAURANT MGMT.	20750 4	19249 4							
HUMAN RSRCS (incl LABOR R					27233 3	13500 2			15600 1
MANAGEMENT INFO SYSTEMS					20424 1				
MARKETING/MARK MGMT (RESR	19000 2		21499 3		20695 43 30000/18000			19920 2	
REAL ESTATE									19500 4
COMMUNICATIONS					19467 3				
JOURNALISM					21200 3			20400 2	
TELECOMMUN/BROADCASTING			20000 1						
MERCHANDISING MANAGEMENT					19275 4				
LETTERS (incl English, Li			21500 1		22571 7				
VISUAL & PERFORMING ARTS									15360 1
HUMANITIES - OTHER						18000 1			
CRIMINAL JUSTICE			22000 1						
POLITICAL SCIENCE/GOVT			21500 1		20000 1				
PSYCHOLOGY			21000 1		15360 5	18000 1			
SOCIAL SCIENCES-OTHER					23754 2				
CIVIL							24400 2		
INDUSTRIAL		14400 1							
INFORMATION SCIENCES & SY			23500 1						
BIOLOGICAL					23000 1				

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
OTHER PHYSICAL & EARTH SC						16800 1			

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING		19000 2	27200 3			19504 20 23495/18000	23036 11		21948 1
BUSINESS ADMIN (INCL MGMT		31100 2			21000 1	19430 1			
ECONOM & FINANCE (BANKING			23000 1	18000 2		19430 1			
MARKETING/MARK MGMT (RESR				18333 3		12600 1			24000 1
REAL ESTATE		21000 1							
ADVERTISING				21000 1	20916 1				
COMMUNICATIONS						16300 1			
JOURNALISM							30000 1		
ELEMENTARY EDUCATION					23606 26 34680/20950				
PHYSICAL EDUCATION					24300 2				
SPECIAL EDUCATION					23883 1				
FOREIGN LANGUAGES					24000 1				
LETTERS (incl English, Li				19200 2	22000 1				
VISUAL & PERFORMING ARTS									17000 1
HUMANITIES - OTHER					23314 7	15000 1	24000 1		
HISTORY					19800 1				
POLITICAL SCIENCE/GOVT							18000 1		
PSYCHOLOGY					28000 1		20976 1		
AEROSPACE & AERONAUTICAL		28500 2							
CIVIL		27480 1	26506 2	27996 1			27801 20 32400/26400		
COMPUTER							30216 1		
ELECTRICAL/ELECTRONIC			37553 6	28800 1		22427 10	26300 4		
INDUSTRIAL			31200 1	31200 1					

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MECHANICAL	29640 1	28200 2	31125 4			21594 5	27300 4		
INDUSTRIAL TECHNOLOGY				21996 1					
COMPUTER SCIENCE	28260 3				21600 1				
NURSING						20000 1		26545 5	
BIOLOGICAL									18700 1
CHEMISTRY					33972 1				
OTHER PHYSICAL & EARTH SC					27000 1				

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25500 2				
BUSINESS ADMIN (INCL MGMT	21600 1								
ECONOM & FINANCE (BANKING					24800 3				
MANAGEMENT INFO SYSTEMS					19800 1				
MARKETING/MARK MGMT (RESR						15000 1	36000 1		26600 1
HUMANITIES - OTHER									28000 1
POLITICAL SCIENCE/GOVT					25200 1				
PSYCHOLOGY			14400 1						
SOCIOLOGY			18000 1						
AEROSPACE & AERONAUTICAL					28720 10		30120 1		
CHEMICAL									32960 4
CIVIL								25800 4	
ELECTRICAL/ELECTRONIC					29178 14		24342 1		
INDUSTRIAL					27900 1				
MECHANICAL					29465 15		29400 1	26880 1	
METALLURGICAL							31992 1		
ENGINEERING TECHNOLOGY					29011 11			28398 2	
INDUSTRIAL TECHNOLOGY					29200 1				29275 4
AGRIBUSINESS						19225 2			
NATURAL RESOURCES									22800 1
COMPUTER SCIENCE					30039 5			26000 2	23000 1
MATHEMATICS					29240 3				
OTHER PHYSICAL & EARTH SC									18000 1

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 16330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25800 1	24246 2	34800 1						24438 20 25000/23500
BUSINESS ADMIN (INCL MGMT	23800 1	18000 1							
ECONOM & FINANCE (BANKING		23132 3		14400 1					22500 2
HUMAN RSRCS (incl LABOR R	22000 1	26280 1							
MANAGEMENT INFO SYSTEMS	30708 3								
MARKETING/MARK MGMT (RESR	23300 3	25200 2	22078 4	24187 1			20000 1		26400 1
ADVERTISING		21300 2							
COMMUNICATIONS		29400 1	25750 4	24000 1					
PHYSICAL EDUCATION		36000 1							
FOREIGN LANGUAGES		20000 1							
SOCIOLOGY	32000 1								24000 1
COMPUTER	30780 2								
ELECTRICAL/ELECTRONIC	32688 7	32104 26 34800/30480	35700 1	33000 1					32196 2
INDUSTRIAL							32400 1		
MECHANICAL	30900 2	30505 7		35040 1	28000 1				32580 2
PETROLEUM									38100 1
ENGINEERING TECHNOLOGY	32004 1	26760 1							
INDUSTRIAL TECHNOLOGY		28000 4							
AGRIBUSINESS			24500 1						
COMPUTER SCIENCE	31416 26 42000/28800	25700 2	24500 1						26167 6
INFORMATION SCIENCES & SY	31125 4								
MATHEMATICS	26550 4								

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT	SCIENTIFIC & I		STONE, CLAY, G	TEXTILES & APP		WIDELY DIVERSI	
BUSINESS ADMIN (INCL MGMT	21500	1					23004	1	25200	1
ECONOM & FINANCE (BANKING	22250	2		24000	1					
MARKETING/MARK MGMT (RESR	18000	1								
POLITICAL SCIENCE/GOVT	19200	1								
CHEMICAL									30900	1
ELECTRICAL/ELECTRONIC				27000	1					
MECHANICAL				24330	2					

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	24909 218 32000/22000	20000 1		20917 23 33600/15000	24000 1	20883 6	24197 5	19250 2	20483 24 27600/18000
BACHELOR - TECHNICAL	22500 1	23400 1	24032 15	24000 1	18480 1	36500 1	26975 8	30191 3	

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	20429 7	19249 4	21764 14		21063 89 42000/18000	15960 5	21600 1	19940 6	18845 8
BACHELOR - TECHNICAL		14400 1	23500 1		23000 1	16800 1	24400 2		

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		24240 5	26150 4	18800 8	23456 42 34680/20400	18913 25 23495/16300	23092 15		20983 3
BACHELOR - TECHNICAL	28605 4	28176 5	33387 13	27498 4	27524 3	22015 16	27608 29 32400/26400	26545 5	18700 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	21600 1		16200 2		24343 7	15000 1	36000 1		27300 2
BACHELOR - TECHNICAL					29197 60 36000/26400	19225 2	28964 4	26542 9	28431 11

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26562 10	24326 14	25124 9	20862 3			20000 1		24340 24 26400/23500
BACHELOR - TECHNICAL	31124 46 42000/27600	30960 40 37480/26760	28233 3	34020 2	28000 1		32400 1		29514 11

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	20640 5		24000 1		23004 1	25200 1
BACHELOR - TECHNICAL			25220 3			30900 1

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	24734 213 32000/21000	24075 48 31200/21000	33600 1						22711 9
BUSINESS ADMIN (INCL MGMT	25245 4				22500 1				
ECONOM & FINANCE (BANKING	24950 6	22750 6	13600 3	18000 1					21550 12
MARKETING/MARK MGMT (RESR		30000 1	19500 2	13200 1			24000 1		19332 3
LETTERS (incl English, Li			22200 1						
VISUAL & PERFORMING ARTS				16800 1					
PETROLEUM		38100 1							
COMPUTER SCIENCE									28500 1

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING							18000 1		
BUSINESS ADMIN (INCL MGMT		25000 1		22333 3	23250 2		22952 10		
ECONOM & FINANCE (BANKING	23250 2	22500 1		21533 3	23000 1		20143 7		
HUMAN RSRCS (incl LABOR R					19850 2		17000 3		
MARKETING/MARK MGMT (RESR		23750 2		21781 9	21485 6	21153 5	21425 24 36000/16800		
REAL ESTATE							19500 4		
ADVERTISING							21200 3		
COMMUNICATIONS					24000 1		25000 5		29400 1
JOURNALISM			16800 1						
TELECOMMUN/BROADCASTING							20000 1		
PHYSICAL EDUCATION							36000 1		
FOREIGN LANGUAGES							20000 1		
LETTERS (incl English, Li				19000 1		30000 1	21414 7		
HUMANITIES - OTHER							28000 1		
CRIMINAL JUSTICE		22000 1							
POLITICAL SCIENCE/GOVT				19200 1			21500 1		
PSYCHOLOGY		21000 1			18000 1		14700 4		
AGRICULTURAL								15360 1	
ELECTRICAL/ELECTRONIC							29100 2		
MECHANICAL						30000 1	28200 1		
INDUSTRIAL TECHNOLOGY					29400 1				
AGRIBUSINESS		18480 1					18875 2		
NATURAL RESOURCES							22800 1		

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES		DESIGN/GRAPHIC	MEDIA PLANNING
COMPUTER SCIENCE							31800	1		
BIOLOGICAL							23000	1		
OTHER PHYSICAL & EARTH SC							18000	1		

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING						21129 6		18175 4	
BUSINESS ADMIN (INCL MGMT			15000 1						
ECONOM & FINANCE (BANKING			23500 1			22000 1			
JOURNALISM		24000 1	19300 2	18000 1				30000 1	
HUMANITIES - OTHER					15000 1			24000 1	
SOCIOLOGY			24000 1						
COMPUTER SCIENCE						23000 1			

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING			34800 1						
BUSINESS ADMIN (INCL MGMT				21000 1					
REAL ESTATE		21000 1							
HISTORY			19800 1						
POLITICAL SCIENCE/GOVT			25200 1						
PSYCHOLOGY				17688 2					
SOCIOLOGY			18000 1						
CHEMICAL									32820 1
CIVIL		27480 1						27162 16	27910 11
ELECTRICAL/ELECTRONIC								30235 12	
INDUSTRIAL								14400 1	
MECHANICAL								27793 12	25232 2
ENGINEERING TECHNOLOGY								28800 1	
COMPUTER SCIENCE									33000 1
GEOLOGY & GEOLOGICAL SCI								30000 2	
OTHER PHYSICAL & EARTH SC			16800 1						

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/		SYSTEMS / PROG		POWER SYSTEMS		SOFTWARE DESIG		HARDWARE DESIG		RESEARCH & DEV		TESTING		PROCESS ENGINE		OTHER ENGINEER	
AEROSPACE & AERONAUTICAL	29014	5	25200	1					30120	1	30996	1			29770	2	27800	3
CHEMICAL											32820	1			32367	3		
CIVIL	24000	2													27996	1		
COMPUTER											31560	1					30000	1
ELECTRICAL/ELECTRONIC	30575	19	32000	1	34647	8			29740	2	31877	8	30165	13	28833	5	32760	1
INDUSTRIAL	30150	2											31200	1				
MECHANICAL	29813	15	27500	1	28050	2	30000	1			26849	5	19500	1	31980	2	31496	5
METALLURGICAL	31992	1																
ENGINEERING TECHNOLOGY	29801	8											31716	1	30000	1	25920	3
INDUSTRIAL TECHNOLOGY	27700	4											29940	1	27890	4		
COMPUTER SCIENCE	34352	3	26850	2			32624	8	30550	2			28800	1	28596	1		
INFORMATION SCIENCES & SY													26400	1				
MATHEMATICS	27480	1					30120	1	24660	2					30000	1		

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING									15000 1
BUSINESS ADMIN (INCL MGMT								20715 2	20058 7
ECONOM & FINANCE (BANKING									22053 10
HOTEL/RESTAURANT MGMT.									20000 8
HUMAN RSRCS (incl LABOR R								21293 3	42000 1
MANAGEMENT INFO SYSTEMS	25212 2	30750 2	28500 1						20424 1
MARKETING/MARK MGMT (RESR							24550 2		20576 30 26400/18000
COMMUNICATIONS									18675 4
JOURNALISM									22000 2
MERCHANDISING MANAGEMENT									19275 4
LETTERS (incl English, Li									19000 2
VISUAL & PERFORMING ARTS									12680 2
HUMANITIES - OTHER									18333 3
POLITICAL SCIENCE/GOVT									19667 3
PSYCHOLOGY								18000 1	
SOCIOLOGY							19200 1		
SOCIAL SCIENCES-OTHER									23754 2
ARCHITECTURAL						21039 4			
COMPUTER	30216 1								
ELECTRICAL/ELECTRONIC									15118 3
INDUSTRIAL									31200 1
MECHANICAL							30000 1		
ENGINEERING TECHNOLOGY									27996 1

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL	AGRICULTURE/NA		ARCHITECTURE		CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	
INDUSTRIAL TECHNOLOGY														21996	1
AGRIBUSINESS								25200	1						
COMPUTER SCIENCE	28013	18	33693	3	26932	13									
INFORMATION SCIENCES & SY	22500	1	32700	3	23500	1									
ARCHITECTURAL & ENVIRONME										26096	10				
MATHEMATICS					30000	1									

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT								21600 1
ECONOM & FINANCE (BANKING						14400 1		
ADVERTISING								20916 1
ELEMENTARY EDUCATION								23606 26 34680/20950
PHYSICAL EDUCATION								24300 2
SPECIAL EDUCATION								23883 1
FOREIGN LANGUAGES								24000 1
LETTERS (incl English, Li								22000 1
VISUAL & PERFORMING ARTS					17000 1			
HUMANITIES - OTHER								24700 6
PSYCHOLOGY								28000 1
SOCIOLOGY						32000 1		
COMPUTER SCIENCE								21600 1
NURSING		25454 6						
BIOLOGICAL						18700 1		
CHEMISTRY								33972 1
MATHEMATICS	27000 1							
OTHER PHYSICAL & EARTH SC								27000 1

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	24749 223 32000/21000	24038 55 31200/21000	19371 7	16000 3	22500 1		24000 1		21708 24 29400/18000
BACHELOR - TECHNICAL		38100 1							28500 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	23250 2	23000 6	16800 1	21519 17	21547 13	22627 6	21295 73 40000/16800		29400 1
BACHELOR - TECHNICAL		18480 1			29400 1	30000 1	24417 9	15360 1	

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		24000 1	20220 5	18000 1	15000 1	21253 7		21117 6	
BACHELOR - TECHNICAL						23000 1			

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL		21000 1	24450 4	18792 3					
BACHELOR - TECHNICAL		27480 1	16800 1					28048 44 34800/24400	28219 15

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	29887 60 37480/25580	27680 5	33328 10	32111 10	28574 7	30290 16	29458 19	29646 20 36360/23400	29338 13

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	25212 2	30750 2	28500 1				22767 3	20552 6	20454 80 42000/16300
BACHELOR - TECHNICAL	27848 20 35000/24000	33197 6	26908 15		25200 1	24651 14	30000 1		21091 6

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL					17000 1	23200 2		23774 40 34680/20916
BACHELOR - TECHNICAL	27000 1	25454 6				18700 1		27524 3

AVERAGE SALARY OFFERS MAY 1989 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT,D	CONSULT SVCS	FINANCE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						